



## Advancing Employment Solutions

A Quarterly Business Update

October 2018 Issue #12

### HIRING CONNECTIONS MADE AT NIAGARA COUNTY CAREER FAIRS!



With the job market hotter than it's been in years, local businesses have found Niagara County's three annual Career Fairs are more important than ever as key recruitment tools for connecting with top-tier talent!

A total of **181 businesses** attended the Niagara County Career Fairs this year, and met with over **780 local candidates**.

Each Niagara Career Fair averages **76 interviews** and **16 hires** in just the first few weeks following the event!



Niagara's annual Spring Career Fair will be held on **Wednesday March 27th, 2019** in Niagara Falls, NY!  
Visit [www.worksource1.com](http://www.worksource1.com) for more details as the date approaches!



### Could your company use additional Recruitment assistance?

- **Try Niagara's Talent!** An exclusive online database of Niagara's WorkSourceOne candidate resumes. Get started sourcing Niagara's local Talent at <http://www.worksource1.com/Business/NiagarasTalent.aspx>
- Would you like to meet with a room full of candidates eager to meet with YOU and learn about your company's opportunities? Book your **Open Interviews session** or **Business Recruitment event** at Niagara's WorkSourceOne today!  
Call Karen at 278-8281 or [karen.bucolo@niagaracounty.com](mailto:karen.bucolo@niagaracounty.com)
- **Consider offering a Second Chance** - Niagara County Probation and Niagara County Employment & Training collaborate on a highly successful Employment Focused Services grant program to assist candidates currently on probation to become employed. Through an intensive work readiness training program, candidates learn soft skills and techniques to become efficient and effective employees. This dynamic Niagara County collaboration was recently recognized as a "promising and innovative practice" by New York State's Division of Criminal Justice Services. Read the overview at <https://knowledgebank.criminaljustice.ny.gov/ready-set-work>  
*If you are interested in learning more, or interviewing program candidates, please contact Chandra at 278-8236 or [chandra.wingrove@niagaracounty.com](mailto:chandra.wingrove@niagaracounty.com)*

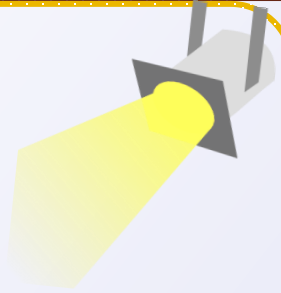


## Spotlight on *your* next SUPER STAR!

### John

John recently relocated to Niagara County from Westchester County, where he helped a franchised sign shop grow substantially beyond its local market area by utilizing his business experience in Sales, Marketing, Research, Presentations, and Project Management. Prior to that, John had spent 20+ years managing and selling residential real estate within a family owned business. As Vice President of the firm, his multi-faceted portfolio included Staff Management, Sales and Marketing (online and offline), researching and implementing business solutions, and installing, maintaining, and troubleshooting the company's computers and network. Since August 2000, John has authored a Technology column for the "Real Estate in Depth" print newspaper and online site (<http://www.realestateindepth.com/technology/>). John is keenly looking forward to transferring and applying his varied skill sets and experience into a new career in WNY.

*Are you interested in speaking with John?* Contact Mike at (716) 278-8213 or [michael.kearney@niagaracounty.com](mailto:michael.kearney@niagaracounty.com)



**REMINDER:** On December 31st, **Minimum Wage** for most of New York State increases to \$11.10/hour. For more information *and* the latest poster version, please visit

<https://www.ny.gov/new-york-states-minimum-wage/new-york-states-minimum-wage>



## October is National Disability Employment Awareness Month (NDEAM)

Held annually, NDEAM is a fitting time to educate about disability employment issues and celebrate the many and varied contributions of America's workers with disabilities.

To learn more, go to <https://www.whatcanyoudocampaign.org/celebrate-ndeam/>

## Follow up on a previous story...earning statewide *Congratulations!*

Earlier this year we shared a story about the key role our Disability Resource Coordinator (DRC), **Marilyn Patterson**, played in the development of a new state-wide **visor card** which individuals who are deaf/hard of hearing can utilize to effectively communicate with police and other first responders.

We are proud to announce that in recognition of those efforts, earlier this month Marilyn received the workforce **Frontline Leadership Award** from the NY Association of Training & Employment Professionals (NYATEP)!

Read more on page 5 of the NYATEP Buzz, at <http://files.constantcontact.com/9b12d7ad001/0555686e-cd39-447e-a6c2-a196b1ac80b3.pdf>



### Niagara's WorkSourceOne

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