

Advancing Employment Solutions

A Quarterly Business Update

April 2016 Issue #6



Niagara's WorkSourceOne welcomes new Niagara County Manager...Richard Updegrove

Richard E. Updegrove, Niagara County's 3rd county manager, took that post at the beginning of April. A former six-term county legislator, Mr. Updegrove served as majority leader and chairman of the Legislature's Economic Development Committee before retiring from elected office last year. Mr. Updegrove was raised in Newfane. He earned a MBA from the University at Buffalo School of Management and a law degree from the University at Buffalo Law School.

First-Hand Experience with OJT

Hear from local businesses who received a 50% reimbursement of a new-hire's salary while they learned on the job through the On-the-Job Training (OJT) program.

"As a small business owner I highly recommend this program"



Deb Bota, Co-Owner of Bota Welding, LLC:

"The Niagara's WorkSourceOne has been a wonderful experience for our company. Not only did this program enable us to hire a person not totally qualified for a position, but we also received information ...about all the different services available to our company. As a small business owner I highly recommend this program/agency."

Melanie Bream, HR and Accounting Administrator at Chameleon Color Cards:

"The on-the-job training was a great program to help offset the cost to hire and train a new employee. Marilyn and Bonnie made the entire process smooth and easy...I greatly recommend this program for anyone that needs to hire and train new employees."



Are you looking to add Nursing Staff?

Looking for an LPN or RN that's a new grad? Employment & Training has several participants that are graduating from nursing programs this Spring at schools like Erie 1 BOCES, Orleans/Niagara BOCES, and Niagara County Community College. These students are highly qualified and have real-world clinical experiences that have prepared them for successful and rewarding careers in healthcare. If you have a staffing need, please **call Karen at 278-8179 or email karen.bolam@niagaracounty.com**

Spotlight on Classroom Training Graduates!

Randy, a Workforce Innovation and Opportunity Act participant recently graduated from the Electro Mechanical Maintenance program at Erie 1 BOCES with stellar grades and is ready to go to work today! Randy is OSHA certified, has an excellent work ethic and is eager to put his skills to use. Randy also brings 3+ years' work experience in production and assembly to his next employer.

Are you interested in interviewing Randy? **Call Karen at 278-8179 or karen.bolam@niagaracounty.com**

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Niagara's WorkSourceOne is CONNECTED to social media! Like us on FACEBOOK and follow us on TWITTER to get 24/7 access to the latest news & event information!

Professional Opportunity Developers (POD) Group - MEET DAVE!



Dave is an engaging, cross-functional leader, with a strong focus on continuous improvement and superior employee and customer relationships. Dave has managed budgets to \$12 million, led facilities of up to 300 personnel, and led the development of numerous training programs for a broad range of technical and non-technical audiences. He also has roots in consultative sales, digital marketing, and as a business owner.

Dave played a lead role in the development of disruptive technology, processes and procedures, which have resulted in exceptionally improved quality and reliability, reduced operating costs, and have stood the test of time in 24/7/365, mission-critical environments. He is seeking his next opportunity in leading call center, customer service, and/or training and development operations, for an organization dedicated to performance and service excellence in the Buffalo/Niagara area.

If interested in interviewing Dave, please contact Bonnie Rice at (716) 278-8213 or bonnie.rice@niagaracounty.com.

— Niagara's Spring Career Fair—



Thank you to all the WNY Companies who made our 2016 Niagara County Spring Career Fair a TREMENDOUS success!

A record **72 businesses** participated in the March 16th event, held once again at the Four Points by Sheraton in Niagara Falls. These attending businesses were thrilled to meet with **over 350 candidates** and predicted a large number of interviews would soon follow.

Two weeks after the Career Fair, **79 interviews** and **37 hires** have already taken place!



Don't be left out!

Our next Career Fair will be our annual Fall event, scheduled for **Wednesday, October 19th** at the Four Points by Sheraton in Niagara Falls

Visit <http://worksource1.com/Business/CareerFairs.aspx> for registration details as the date approaches



Calling all Niagara County Businesses!

Would you like to assist the young adults in the Niagara County community and help your business as well?

Become a work site for the Niagara County Young Adult Employment Program. We can offer a 200 hour paid work experience to participants so that they can gain the skills and effective work habits needed to be successful in the labor market.

If you are interested in becoming a work site for the Niagara County Employment and Training Young Adult Program, please contact Kathy Noakes at 278-8582.



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